

# Case Study

PRE RACK IT PROVIDES MANUFACTURING COMPANY WITH UNITY CAPACITY UPGRADES QUICKLY AND COST EFFECTIVELY.



## PROBLEM

A large manufacturing company was facing issues with its existing storage infrastructure. They recently had an urgent capacity issue with their Dell Unity storage system, and was in dire need of a solution that would help them quickly and cost-effectively resolve the problem.

They were experiencing slow storage performance due to its aging storage infrastructure, which was not able to keep up with the company's increasing data storage needs. The company's IT team had tried various approaches to improve performance, but none of them had provided a satisfactory solution. The company needed a solution that would provide faster and more reliable storage performance while keeping costs under control.

## SOLUTION

Pre Rack IT was able to quickly assess my situation and recommended that I add a tray of drives to my system. They not only had the drives in stock, but they were also able to overnight them to my facility, which was crucial as I needed to resolve the issue as quickly as possible.

What impressed me the most was the level of expertise and professionalism displayed by Pre Rack IT's team. They were able to help me identify the exact solution that I needed, and they were able to get the drives to me in record time. The level of service they provided was exceptional, and the cost of the solution was remarkably cheaper than what I would have paid if I had gone through a Dell EMC rep.

Thanks to Pre Rack IT's help, I was able to get my Dell EMC Unity back up and running in no time, and my system's performance has been greatly improved. I would highly recommend Pre Rack IT to anyone who needs quick, cost-effective, and reliable solutions for their IT infrastructure. They truly exceeded my expectations!

## Client Challenges

- Urgent capacity issue
- Slow performance
- Aging infrastructure

## Pre Rack IT Solutions

- Recommended an added tray of drives
- Had drives in stock and was able to overnight them
- Expertise and professionalism
- Cost savings

Pre Rack IT is an IT hardware company that specializes in providing high-quality pre-owned IT equipment to businesses of all sizes. We offer a wide range of pre-owned IT hardware products from industry-leading brands, including servers, storage devices, and networking equipment.

We are committed to providing high-quality pre-owned IT hardware products and value-added services to our customers. We strive to build long-term relationships with our customers by providing exceptional customer service and delivering on our promises. Contact us today to learn how we can help your business optimize its IT investments with our pre-owned IT hardware solutions.